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Executive Summary & Deal Overview



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### HL Acquisitions & Fusion Fuel: Transaction Overview (in millions)<sup>1</sup>

Sources	
Parent Securities to Fusion Fuel at Closing <sup>3</sup>	\$26
Estimated Cash Held in Trust	\$54
Estimated Cash Contributed from Balance Sheet	\$0
Total Sources	\$80

Pro-Forma Valuation <sup>2</sup>	
Current Redemption Price <sup>4</sup>	\$10.56
PF Shares Outstanding	9.2
Implied Equity Value	\$97
Plus: Net Debt	\$0
Enterprise Value	\$97

Uses	
Equity Consideration to Existing Fusion Investors <sup>3</sup>	\$26
Cash to Existing Fusion Investors	\$0
Cash for Growth & Corporate Purposes	\$47.5
Estimated Transaction Costs	\$6.5⁵
Total Uses	\$80



Assuming no shareholders exercise redemption rights
 Based on primary shares outstanding; excludes 9,875,000 outstanding HL warrants with a strike price of \$11.50 per share, and 1,137,000 Class A ordinary shares and 1,137,000 warrants in potential earnout consideration to be issued to current Fusion Fuel shareholders contingent upon execution of HPAs and other related milestones
 Assuming the combined value of one Class B ordinary share and one warrant to purchase Class A ordinary shares to be issued to Fusion Fuel shareholders is equal to €10.73 and a Euro/US\$ exchange rate of \$1.13/1 €
 Based on the current redemption
 Includes \$1.7m of sponsor credit to be repaid upon transaction close

### **Recent Highlights**

#### **Recent Developments: Fusion Fuel**

### Designation From Portugal's National Innovation Agency

- The Portuguese National Innovation Agency recognized Fusion Fuel as a Company of Competence in Research & Development.
- Specific designation opens access to Portugal's R&D tax credit program (SIFIDE), among others.

#### Strategic Partnership with Climate Change Ventures

- $_{\odot}$   $\,$  Fusion Fuel announced a strategic partnership with Climate Change Ventures (CCV) to develop Green Hydrogen projects in Southern Europe & North Africa.
- CCV advises & finances disruptive climate change solutions. 0 Projects under consideration include utility-scale Green H2 facilities in Morocco, Greece & Croatia.

#### Participation in Portugal's IPCEI Program

- In July 2020, Fusion Fuel was shortlisted within 0
  - Portugal's Hydrogen IPCEI1 program for EU submission.
- Submission included Evora & Sines projects, additional 0 manufacturing capacity, and next-gen DC-PEHG technology for production during off-peak solar irradiation.

1. IPCEI: Important Projects of Common European Interest

2. "A hydrogen strategy for a climate-neutral Europe" July 2020
 3. "Hoja de Ruta del Hidrógeno" July 2020

#### **Recent Developments: Global Hydrogen**

- The European Commission unveiled its Hydrogen strategy, announcing that it targets the installation of 40 GW of electrolyzer capacity and 10mm tons by  $2030.^2$
- **Spain** introduced its Hydrogen roadmap, outlining 57 measures to support Green Hydrogen development, including 4 GW of electrolyzer capacity by 2030.<sup>3</sup>
- . Portugal received 74 expressions of interest in its IPCEI hydrogen program, selecting 37 projects representing  ${\sim}{\in}9{\rm bn}$  of total investment
- The UK launched a Hydrogen Advisory Council, co-chaired by Shell's UK country chair, among others to accelerate its decarbonization efforts.
- **Hyundai** announced it will ship the first 50 units of its XCIENT fuel cell heavy-duty truck to Europe in 2020 and plans to roll out a total of 1,600 trucks by 2025.

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### **Executive Summary: HL Acquisitions & Fusion Fuel**

Fusion Fuel has an early mover advantage within the emerging Green Hydrogen market, with a clear and visible commercial ramp – grounded in existing industrial dynamics.
 The potential capital from HL's merger with Fusion Fuel would accelerate its speed to market, helping to quickly establish its footprint in the rapidly expanding European market.
 Green Hydrogen continues to gain momentum, as active government support and decarbonizing trends are creating significant tailwinds, particularly for hydrogen and natural gas mixing.
 Fusion Fuel's proprietary technology potentially enables *ultra-competitive* Green Hydrogen production – creating a truly unique and streamlined value proposition for its customers and investors alike.
 Fusion Fuel's focus on European markets, with locally sourced production and significant institutional knowledge, creates meaningful competitive advantages and the potential for outsized returns.
 The merger's earnout incentive reinforces alignment and helps manage risk by tethering commercial progress to deal economics, while also supporting long-term growth.



Market Overview

### **A Massive Addressable Market**

MT/Year

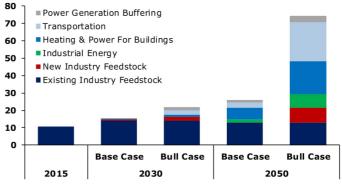


The Global Hydrogen market has grown to nearly €150bn per year<sup>1</sup>

Problem: Nearly all hydrogen is produced from hydrocarbons, accounting for ~6% of total natural gas consumption...

...which has positioned legacy hydrogen production among the world's largest sources of  $\mathrm{CO}_{\mathrm{2}}$  emissions at ~830mt/year1

Solution: Green Hydrogen - made from renewables with virtually no CO<sub>2</sub> – is the key for unlocking Hydrogen's longterm potential, and a significant driver toward meeting CO<sub>2</sub> reduction targets



Roadmap For EU Hydrogen Deployment<sup>2</sup>

EU Hydrogen Consumption Expected To Grow by 2-7x... Only 2% Of Production Currently Comes From Electrolysis<sup>2</sup>

The Future of Hydrogen, IEA, June 2019 - 70mt per annum.
 Hydrogen Roadmap Europe: A Sustainable Pathway for the European Energy Transition; FCH JU, 2019

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Hydrogen Supply	Blue vs. Green	Decarbonization Holy Grail	Emerging Policy Focus
<ul> <li>Demand for hydrogen is substantial. However, there is virtually no naturally occurring elemental hydrogen</li> <li>Nearly all hydrogen consumed today is Brown Hydrogen – produced from fossil fuels that produce significant CO<sub>2</sub> emissions (i.e. 9 tons of CO<sub>2</sub> /ton of hydrogen<sup>1</sup>)</li> <li>Nearly all of the world's hydrogen today is consumed by two industries, oil refining and ammonia production</li> </ul>	<ul> <li>Recent innovations allow for hydrogen to be produced as Blue or Green Hydrogen</li> <li>Blue Hydrogen is obtained through carbon capture &amp; storage, which can reduce up to 90% of carbon emissions, but at costs 30- 40% higher than brown hydrogen<sup>2</sup></li> <li>Green Hydrogen is produced through water electrolysis powered by renewable electricity, which reduces ~100% of direct carbon emissions, but at costs that have historically been uncompetitive</li> </ul>	<ul> <li>Hydrogen is increasingly viewed as a key pillar in emissions reduction strategies, and is a focus point as major economies drive green investments</li> <li>Hydrogen has the potential to supplement or displace hydrocarbons in transportation, heavy industry, and other applications that have proven to be notoriously difficult to decarbonize</li> </ul>	<ul> <li>Green hydrogen has been earmarked by the European Commission as a priority area</li> <li>Over the past year, several governments, including Germany, Britain, Australia, Portugal and Japan, have announced hydrogen strategies</li> <li>Green Hydrogen is also poised to play a critical role in programs aimed at stimulating the economy following the global health crisis (e.g. the European Green Deal)</li> </ul>

1. Hydrogen Production via Steam Reforming with CO<sub>2</sub> Capture; International Conference on Safety and Environment in the Process Industry 2. The Future of Hydrogen, IEA, June 2019

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# **European Potential: Hydrogen & Nat Gas Mixing**

Europe imports 400-500bcm of natural gas each year. Mixing Green Hydrogen into those gas networks is an increasingly viable tool to meet decarbonization goals and represents a significant source of long-term hydrogen demand.1

#### Current Hydrogen plans and Natural Gas Mixing Targets:

- Portugal: 10-15% mix by 2030 & 350k tons/year of Green Hydrogen production by 2030<sup>2</sup>
- UK: 3-20% parliamentary recommended mix<sup>3</sup>
- France: 10% mix by 2030<sup>4</sup>
- Germany: +10% mix, ~420k tons/year of Green Hydrogen • production by 20305
- European Commission: 1.0m ton clean hydrogen production target, €30B earmarked tech development<sup>6</sup>



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Adding A 10% Green Hydrogen Mix To Europe's Imported Natural Gas Represents An <u>C11B/year</u> opportunity<sup>7</sup>

**Government Support For Green Hydrogen** 

- 2018 Natural Gas Imports bcm, 2018; McKinsey & Company, Energy Insights EU Pipeflow
   Portugal's National Hydrogen Strategy (EN-H2), May 2020
   Decarbonising the Gas Network; Parliamentary Office of Science & Technology
   Hydrogen Roadmap and Industrial Development in France, June 2019

- 5. Germany's National Strategy for Hydrogen, June 2020 refers to 14TWh of Green H<sub>2</sub> 6. European Green Deal Recovery Package, European Commission, May 2020 7. Using a €3 p/kg price for Green Hydrogen and 0.082 kg per m<sup>3</sup> of H<sub>2</sub> for 450bcm



Note: Addressable Market calculation includes current H₂ consumption (refineries, ammonia producers, etc.) + the goal of mixing 10% of natural gas consumption with Green Hydrogen. The 10% natural gas was calculated using 10% of natural gas volumes as hydrogen and converted into kgs at 0.082kg per m3, and using a value of €3 per H2 Source: Fusion Fuel Management estimates

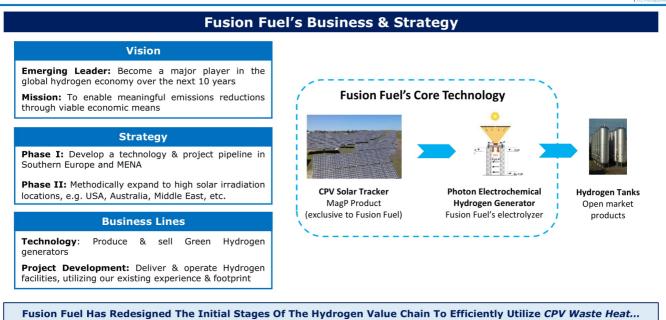
#### Fusion Fuel & HL Acquisitions: Business Combination Overview Significant Local Content Advantages Portugal's Hydrogen Strategy Portugal's 2030 Hydrogen Targets<sup>1</sup> Ím Z Green hydrogen is a key pillar of Portugal's decarbonization strategy, and the new economic ecosystem it plans to build the 5% 5% 5% green hydrogen value chain. replacement of natural gas with H<sub>2</sub> in Industry of total final consumption fuel replacement in road transportation Strategy calls for a gradual green hydrogen production ramp to 350ktons/year by 2030. ð Fusion Fuel's production targets represent less than 10% of the national objective – providing significant room for further growth. 15% 50-100 2 GW Fusion Fuel seeks to be a leader in this new, local industrial H<sub>2</sub> in natural gas grid distribution electrolyzer capacity installed H<sub>2</sub> fueling stations sector – expanding local production capacity to meet Portugal's strategic vision, while potentially participating in one of Europe's flagship Hydrogen projects, Green Flamingo. 01 0 Several of Fusion Fuel's projects are referenced explicitly within 7 000 M€ 300-600 M€ 900 M€ the government's strategic roadmap. reduction in natural gas imports investment into the production of H<sub>2</sub> subsidies and incentives

Fusion Fuel Has Already Been Named In Portugal's National Hydrogen Strategy As A Strategic Technology Provider

1. Portugal's National Hydrogen Strategy (EN-H2), May 2020



Fusions Fuel: Company Details



Source: Fusion Fuel Management estimates

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Fusion Fuel Strategy & Business Lines										
Business & Strategy										
Fusion Fuel will sell its proprietary technology via hydrogen generators, while also developing its own Green Hydrogen projects underwritten by long-term Hydrogen Purchase Agreements (HPAs) with high-guality counterparties										
	Phase I: Focus on Southern Europe & MENA, Phase II: Thoughtful Global Expansion									
<u>Technology</u>	Project Development									
Provider of Green Hydrogen Technology	Plant Operator & Seller of Green Hydrogen									
<ul> <li>Sell and Install Fusion Fuel hydrogen generators to customers seeking to operate and own Green Hydrogen facilities</li> </ul>	<ul> <li>Develop and finance Green Hydrogen plants by selling Green Hydrogen to customers across the utility, refining, ammonia, and industrial sectors</li> </ul>									
<ul> <li>Develop and sell Green Hydrogen plants for gas or electrical applications</li> </ul>	<ul> <li>Development based on long-term contracts (HPAs), creating visible and secure cashflow.</li> </ul>									
<ul> <li>Remote tracking and monitoring of hydrogen generator performance, and maintenance flagging</li> </ul>	<ul> <li>Owner &amp; Operator of Green Hydrogen infrastructure assets</li> </ul>									

Fusion Fuel & HL Acquisitions:	Business Combination Over	
	Fusion Group History	
2008 - 2018	2018 - 2020	2020
Concentrated Photovoltaic	Fusion Fuel Launched	Fusion Fuel Go-Live
Fusion Group, and its predecessor companies specialized in the creation of CPV solar solutions	Fusion Fuel is created to pursue Green Hydrogen R&D	Fusion Fuel is ready to bring its proprietary technology to the market
<ul> <li>Over 20 solar CPV plants installed throughout Europe and MENA.</li> <li>Over time became the leading CPV solar solution provider in Europe.</li> <li>Developed relationships with key stakeholders throughout the energy, regulatory, and commercial spheres.</li> </ul>	<ul> <li>Fusion Fuel begins development of an alternative to Brown Hydrogen, with the goal of minimizing the associated carbon footprint, and to provide a market solution for meeting emissions reduction targets.</li> <li>Starting with the principle of recovering waste heat from the solar energy conversion process, Fusion Fuel began to explore possibilities to use this energy to generate Green Hydrogen.</li> <li>Fusion Fuel's technology and concept is externally validated by the technology department from Lisbon's Instituto Superior de Técnico.</li> </ul>	<ul> <li>Fusion Fuel's Hydrogen generator has been developed and tested.</li> <li>External Hydrogen purity testing from the hydrogen generator has been done and purity confirmed for all major industrial purposes and Fusion Fuel key markets</li> <li>First Hydrogen plant designed, and project plans have been submitted to the Portuguese Government, including the application for an innovation grant for the development of this first project.</li> <li>Business development commences for projects in Southern Europe and MENA.</li> </ul>



### **Fusion Fuel Executives & Directors**



#### Pedro Falcão e Cunha - Chairman of Fusion Fuel

Previously CEO of Somague Environmental Group, the largest private company operating environmental infrastructure in Portugal. Managed Somague's activities in Macau and before that was a Lecturer on Hydraulics at Instituto Superior Técnico, one of Europe's leading engineering universities



#### Joao Teixeira Wahnon – Head of Business Development at Fusion Fuel

16 years experience in renewable energy project development, has overseen negotiations of more than  ${\rm \xi}500{\rm m}$  in renewable projects; background in Civil Works Contracting, and was previously Construction Director of the Somague Group; Degree in Civil Engineering



#### Frederico Figueira de Chaves – Chief Financial Officer of Fusion Fuel

Managing Partner of KFH Investments. Previously held various Managing Director roles in his 13 years at UBS AG in Asset Management and UBS AG Group



#### Jaime Silva - Chief Technology Officer of Fusion Fuel

13 years experience leading companies in the solar energy sector; inventor of several proprietary technologies in the renewable energy space; previously had 17 years experience as serial entrepreneur in the technology space; Degree in Electrical Engineering, Masters in Management and in Telecommunications

### Head Start: Exclusive Production Capacity Agreement

#### **Immediate Access to Production**

- Fusion Fuel has an exclusive production agreement with MagP Inovação (MagP) to be able to deliver on its project pipeline through ~2023
- **MagP** has constructed and installed 20+ solar plants around the world, performing daily tracker performance monitoring with 98% up-time over the past 10-years
- MagP's 20,000m<sup>2</sup> production facility in Portugal currently has an annual production capacity of 700 trackers, representing ~700 tons of Green Hydrogen per annum
- Core technology, coupled with an *exclusive production capacity*, is a significant competitive advantage that reduces the early-stage risks – particularly as these challenges can be early barriers in the sector's development

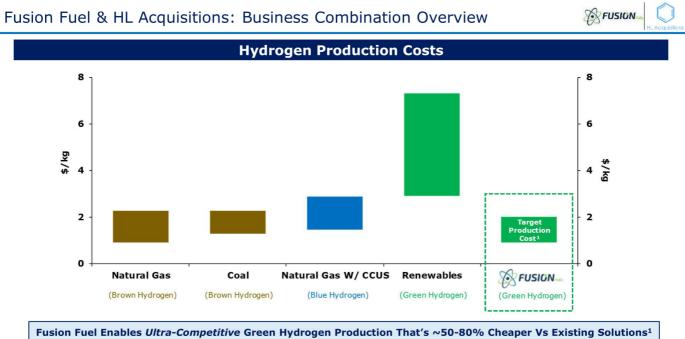
#### MagP Inovação Installations, Portugal



Fusion Fuel's Electrolyzer Attaches To CPV Modules Already Produced By MagP, Limiting Early-Stage Production Risks



**Business Model** 



1) Ultimate cost is dependent on location / quality of solar irradiance (i.e., DNI between 1800 – 2700) Source: The Future of Hydrogen, IEA, June 2019, Fusion Fuel Management estimates

#### FUSION Fusion Fuel & HL Acquisitions: Business Combination Overview **Multiple Business Pipelines** ξÕ **Technology Project Development** Selling Green Hydrogen Generators **Plant Development & Operation** Will sell hydrogen generators to Refineries, Ammonia Producers Intends to develop own facilities, selling Hydrogen to Refiners, and Natural Gas Distributors, and others Ammonia Producers, Natural Gas Distributors, Infrastructure asset managers, or others Fusion Fuel's Technology business also intends to supply its product development – using the Green Hydrogen Generators for its own Green $\rm H_2$ plants Projects to be underwritten by hydrogen sold through long-term purchase price agreements (HPAs) Portugal - ongoing discussions to close the following strategic Portugal - ongoing discussions to close the following strategic Portugal – ongoing discussions to chose the following strategic projects for Fusion Fuel Evora – First full-scale Hydrogen Plant Portugal's Hydrogen Strategy – Sines 1-5 / Green Flamingo Projects (see project slide) projects and HPAs : Sines 1-5 H<sub>2</sub> production plants to supply hydrogen fueling stations for ground transportation Rest of Europe – France, Spain and Greece • Continued discussions with strategic players, and MENA – Morocco · Preliminary discussions with strategic players for coexisting customers investment opportunities, HPAs MENA – Morocco Continued discussions with strategic players

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# Initial Project Overviews

Evora Project

A **Green Hydrogen Utility Scale Demonstrator**, using Fusion Fuel's technology to produce Green Hydrogen. It has

1. 40 Hydrogen Generators to produce Green Hydrogen to

2. 15 Hydrogen Generators to contribute to local hydrogen

Commercialization Progress: Expected to be supported by

an innovation grant, negotiations ongoing with Hydrogen off-

Potential EBITDA Contribution: NM - demonstrator project

affirm Solar to Hydrogen efficiency rate of 26.8% at the

two phases and a total of 55 Hydrogen Generators:

DC-PEHG level on a large-scale

Date Of First Revenue (Approx.): H2 2020

storage testing

Location: Evora, Portugal

taker

**Sines Project** 

5 projects, each with a 25-year lifespan, installed from 2021-2025, 15-year HPAs, to be owned/operated by Fusion Fuel:

Sines 1: 1k tons (~1k generators) Potential EBITDA<sup>1</sup>: €3m/year

Sines 2: 3k tons (~2.6k generators) Potential EBITDA: €8m/year

Sines 3: 5k tons (~4.3k generators) Potential EBITDA: €12m/year

Sines 4: 8k tons (~6.9k generators) Potential EBITDA: €17m/year

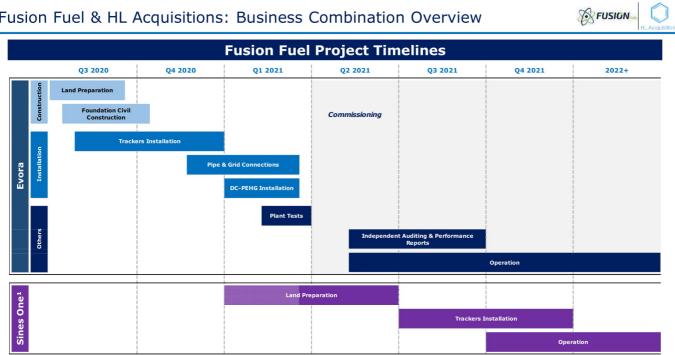
Sines 5: 10k tons (~8.6k generators) Potential EBITDA: €17m/year

Location: Sines, Portugal

 $\label{eq:commercialization Progress:} In discussions with natural gas distributors, network and government stakeholders$ 

Date Of First Revenue (Approx.): H1 2021

 Projections are based on the financial and business model of Fusion Fuel management, constitute "forward-looking statements" and involve a number of risks, uncertainties or other assumptions that may cause actual results or performance to be materially different. See disclosures and disclaimers on slide 2 of this presentation.
 Source: Fusion Fuel Management estimates



1. Sines timeline is illustrative. Firm schedules are pending continued development w/ potential stakeholders. Completion and closing of both projects is still pending Source: Fusion Fuel Management estimates

Growth Driver in Portugal: The Sines Project										
	2021	2022	2023	2024	2025	Cumulative				
Project Name	Sines 1	Sines 2	Sines 3	Sines 4	Sines 5	Sines 1 - 5				
Concession Period	25 years	25 years	25 years	25 years	25 years	25 years				
Project Capacity	1,000 Tons / Year	3,000 Tons / Year	5,000 Tons / Year	8,000 Tons / Year	10,000 Tons / Year	27,000 Tons / Yea				
HPA (Year 1 - 15) <sup>1</sup>	3.45 €/Kg	2.95 €/Kg 2.75 €/Kg 2.4		2.40 €/Kg	1.90 €/Kg	1.90 €/Kg				
HPA (Year 16 - 25) <sup>1</sup>	1.50 €/Kg	1.50 €/Kg	1.50 €/Kg	1.50 €/Kg	1.50 €/Kg	1.50 €/Kg				
Investment Required	22,955,980 €	56,383,206€	87,803,458€	131,356,076€	153,639,160 €	452,137,882 €				
Equity	4,591,196€	11,276,641€	17,560,692€	26,271,215€	30,727,832€	90,427,576 €				
Debt	18,364,784 €	45,106,565€	70,242,767€	105,084,861€	122,911,328€	361,710,306 €				
IRRLEVERED	26.40%	29.34%	29.26%	25.25%	17.83%	24.91%				
Payback Period	3.8 Years	3.4 Years	3.4 Years	4.0 Years	5.6 Years	4.0 Years				

In Negotiation

In Pipeline

#### Key Growth Driver - Sines Project: HPA Negotiations Ongoing With Portuguese Gov, Regulators & Stakeholders

1. HPA's (Year 1-15) for 2021 and 2022 are currently being negotiated with the Portuguese Government, Regulator and relevant Stakeholders. For the following years we assumed a market tendency based on the prices from other projects in Europe and the expectations for the Green Flamingo Project in Portugal Source: Fusion Fuel Management estimates

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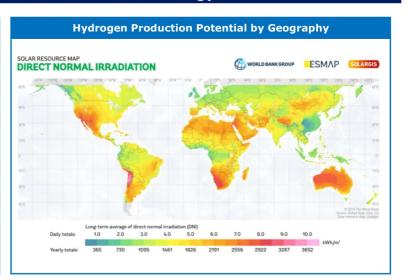
### **Geographic Concentration & Strategy**



Fusion Fuel's technology works at its optimal level in regions with high solar irradiation

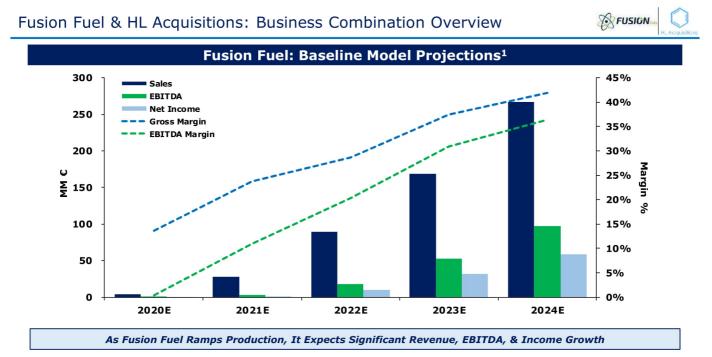
Over time, Fusion Fuel's intention is to build out local business development platforms in regions that enable the production of renewable hydrogen at low costs, and where the addressable market size and commercial applications are most significant

- **Phase I:** Current pipeline is focused on Southern Europe and Northern Africa
- Phase II: High solar radiation locations around the world, e.g. USA, Australia, Middle East, etc.





Financial Overview



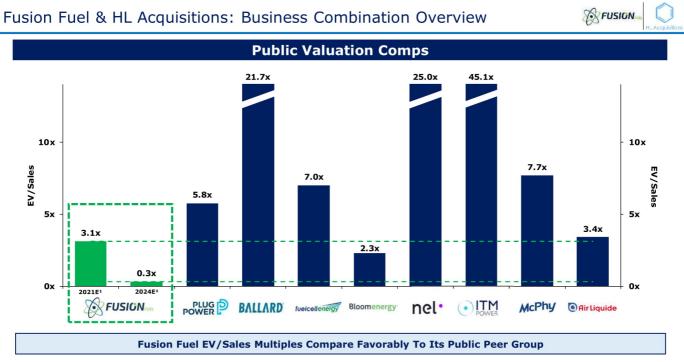
# 1. Projections are based on the financial and business model of Fusion Fuel management, constitute "forward-looking statements" and involve a number of risks, uncertainties or other assumptions that may cause actual results or performance to be materially different. See disclosures and disclaimers on slide 2 of this presentation. Source: Fusion Fuel Management estimates

	2020E	2021E	2022E	2023E	2024E	2025E
Technology Revenues	4,586	27,685	85,950	156,633	241,164	247,88
Project Development Revenues	-	-	3,450	12,321	26,144	45,49
TOTAL REVENUES	4,586	27,685	89,400	168,953	267,308	293,38
% Growth		504%	223%	89%	58%	10
COGS	-3,957	-21,099	-63,795	-105,706	-155,164	-163,79
GROSS MARGIN	629	6,585	25,605	63,247	112,144	129,58
(%)	14%	24%	29%	37%	42%	44
SG&A	-112	-891	-3,004	-5,804	-9,565	-12,3
Personnel	-496	-2,657	-4,394	-5,153	-5,153	-5,1
EBITDA	21	3,037	18,206	52,289	97,425	112,0
(%)	0%	11%	20%	31%	36%	38
Depreciation	- 558	-1,805	- 3,939	-7,912	-12,909	-20,0
EBIT	-537	1,232	14,267	44,377	84,516	91,99
Financial result	-	-	-459	-1,561	-3,228	-5,6
EBT	-537	1,232	13,808	42,816	81,288	86,3
Тах	113	44	-3,418	-11,272	-22,814	-24,3
NET INCOME	-424	1,276	10,390	31,544	58,474	62,0
Hydrogen Generators	55	1,130	4,722	9,303	15,485	17,2
	TOTAL REVENUES         % Growth         COGS         GROSS MARGIN         (%)         SG&A         Personnel         EBITDA         (%)         Depreciation         EBIT         Financial result         EBT         Tax         NET INCOME         KEY INCOME DRIVERS	TOTAL REVENUES         4,586           % Growth         -3,957           COGS         -3,957           GROSS MARGIN         629           (%)         14%           SG&A         -112           Personnel         -496           EBITDA         21           (%)         0%           Depreciation         -558           EBIT         -537           Financial result         -           Tax         113           NET INCOME         -424           KEY INCOME DRIVERS         -	TOTAL REVENUES         4,586         27,685           % Growth         504%           COGS         -3,957         -21,099           GROSS MARGIN         629         6,585           (%)         14%         24%           SG&A         -112         -891           Personnel         -496         -2,657           EBITDA         21         3,037           (%)         0%         11%           Depreciation         -558         -1,805           EBIT         -537         1,232           Financial result         -         -           Tax         113         44           NET INCOME         -424         1,276           KEY INCOME DRIVERS         -         -	TOTAL REVENUES         4,586         27,685         89,400           % Growth         504%         223%           COGS         -3,957         -21,099         -63,795           GROSS MARGIN         629         6,585         25,605           (%)         14%         24%         29%           SG&A         -112         -891         -3,004           Personnel         -496         -2,657         -4,394           EBITDA         21         3,037         18,206           (%)         0%         11%         20%           Depreciation         -558         -1,805         -3,939           EBIT         -537         1,232         14,267           Financial result         -         -         459           EBT         -537         1,232         13,808           Tax         113         44         -3,418           NET INCOME         -424         1,276         10,390           KEY INCOME DRIVERS         -         -         -	TOTAL REVENUES         4,586         27,685         89,400         168,953           % Growth         504%         223%         89%           COGS         -3,957         -21,099         -63,795         -105,706           GROSS MARGIN         629         6,585         25,605         63,247           (%)         14%         24%         29%         37%           SG&A         -112         -891         -3,004         -5,804           Personnel         -496         -2,657         -4,394         -5,153           EBITDA         21         3,037         18,206         52,289           (%)         0%         11%         20%         31%           Depreciation         -558         -1,805         -3,939         -7,912           EBIT         -537         1,232         14,267         44,377           Financial result         -         -         -459         -1,561           EBT         -537         1,232         13,808         42,816           Tax         113         44         -3,418         -11,272           NET INCOME         -424         1,276         10,390         31,544	TOTAL REVENUES         4,586         27,685         89,400         168,953         267,308           % Growth         504%         223%         89%         58%           COGS         -3,957         -21,099         -63,795         -105,706         -155,164           GROSS MARGIN         629         6,585         25,605         63,247         112,144           (%)         14%         24%         29%         37%         42%           SG&A         -112         -891         -3,004         -5,804         -9,565           Personnel         -496         -2,657         -4,394         -5,153         -5,153           EBITDA         21         3,037         18,206         52,289         97,425           (%)         0%         11%         20%         31%         36%           Depreciation         -558         -1,805         -3,939         -7,912         -12,909           EBIT         -537         1,232         14,267         44,377         84,516           Financial result         -         -459         -1,561         -3,228           EBT         -537         1,232         13,808         42,816         81,288

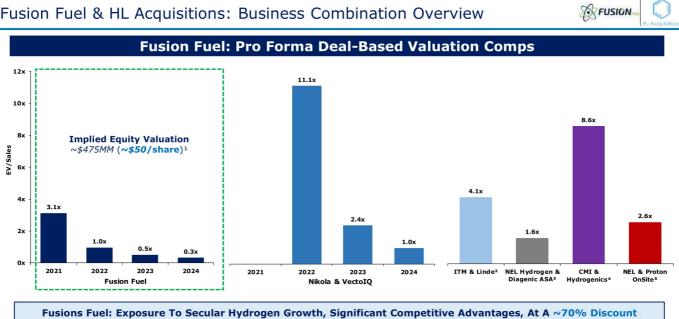
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Valuation & Comps



1. Assuming  ${\sim}\$97MM$  EV and net sales of  ${\sim}\$30MM$  in 2021 and  ${\sim}\$300MM$  in 2024 Source: FactSet, Fusion Fuel Management estimates



Assuming baseline model execution, ~3.9x average comps, 10% discount rate, ~9.2MM outstanding shares, and USD/EUR exchange rate ~1.1
 FY+1 Sales (2020 - including revenue under negotiation)
 FY+1 Sales (2014)
 FY+1 Sales (2018)
 FY-1 Sales (2016)
 Source: FactSet, Company filings, Fusion Fuel Management estimates

### Valuation Sensitivity Analysis<sup>1,2</sup>

	Implied EV (\$MM)								Implie	d Equity Va	alue Per Shar	e (\$)	
	Multiple										2024 EBITDA	\	
		7.0x	8.0x	9.0x	10.0x	11.0x			-20%	-10%	0%	<b>10%</b>	20%
¥	12%	\$372	\$426	\$479	\$532	\$585	÷	12%	\$42	\$47	\$52	\$57	\$62
e r	11%	\$386	\$441	\$496	\$552	\$607	5.	11%	\$43	\$49	\$54	\$59	\$65
at c	10%	\$400	\$458	\$515	\$572	\$629	scol	10%	\$45	\$50	\$56	\$62	\$67
Discoun Rate	<b>9%</b>	\$415	\$475	\$534	\$593	\$652	Sic	9%	\$46	\$52	\$58	\$64	\$70
	8%	\$431	\$492	\$554	\$615	\$677	-	8%	\$48	\$54	\$60	\$66	\$72

	Implied Equity Value Per Share (\$)							Implied Equity Value Per Share (\$)						
				Multiple								2024 EBITD	Ą	
		7.0x	8.0x	9.0x	10.0x	11.0x				-20%	-10%	0%	10%	20%
ŧ	12%	\$40	\$46	\$52	\$58	\$64		<b>a</b> 1	7.0x	\$35	\$39	\$43	\$48	\$52
3 0)	11%	\$42	\$48	\$54	\$60	\$66		Multiple	8.0x	\$40	\$45	\$50	\$55	\$60
Disco Rat	10%	\$43	\$50	\$56	\$62	\$68		E.	9.0x	\$45	\$50	\$56	\$62	\$67
SiC	9%	\$45	\$52	\$58	\$64	\$71		ž	10.0x	\$50	\$56	\$62	\$68	\$75
	8%	\$47	\$53	\$60	\$67	\$74			11.0x	\$55	\$62	\$68	\$75	\$82

Execution & EBITDA Upside Could Eventually Support A Valuation Of +\$50/Share...+5x Its Current Value

Assumes USD/EUR exchange rate ~1.1, Shares outstanding ~9.2MM, 2024e EBITDA ~€75MM
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 Source: FactSet, Fusion Fuel Management estimates

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FUSION



Transaction Details

### Sources & Uses Overview (in millions)<sup>1</sup>

• .

Sources	
Parent Securities to Fusion Fuel at Closing <sup>2</sup>	\$26
Estimated Cash Held in Trust	\$54
Estimated Cash Contributed from Balance Sheet	\$0
Total Sources	\$80

Estimated Cash Contributed from Balance Sneet	\$0	<ul> <li>Project D</li> </ul>
Total Sources	\$80	General C
		r -
Uses		
Equity Consideration to Existing Fusion Investors <sup>2</sup>	\$26	
Cash to Existing Fusion Investors	\$0	

Specific Capital Uses
Primary: Project Investment in Evora & Sines 1-5
Expanding Production Capacity Footprint
Project Development In Southern Europe & MENA

Corporate Purposes (incl. R&D)

Estimated Transaction Costs

Total Uses

1. Assuming no shareholders exercise redemption rights 2. Assuming the combined value of one Class B ordinary share and one warrant to purchase Class A ordinary shares to be issued to Fusion Fuel shareholders is equal to C10.73 and a Euro/US\$ exchange rate of \$1.13/1  $\in$ 3. Includes \$1.7m of sponsor credit to be repaid upon transaction close

\$47.5 \$6.5<sup>3</sup>

\$80

Cash for Growth & Corporate Purposes



FUSION

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The transaction is expected to be consummated during 3rd Quarter 2020

1. Based on 9,161,251 shares outstanding, excluding 9,875,000 outstanding warrants with a strike price of \$11.50 per share, and 1,137,000 Class A ordinary shares and 1,137,000 warrants

- that may be issued in potential earnout consideration, and current redemption price of \$10.56 per share. 2. Assuming no redemptions from trust account. Based on primary shares outstanding as described in Note 1 above. 3. Class B ordinary shares have same economic rights as Class A ordinary shares but grant Fusion Fuel shareholders protective provisions and effective Board control until Class B ordinary shares automatically convert into Class A ordinary shares in December 2023.

# Fusion Fuel & HL Acquisitions: Business Combination Overview

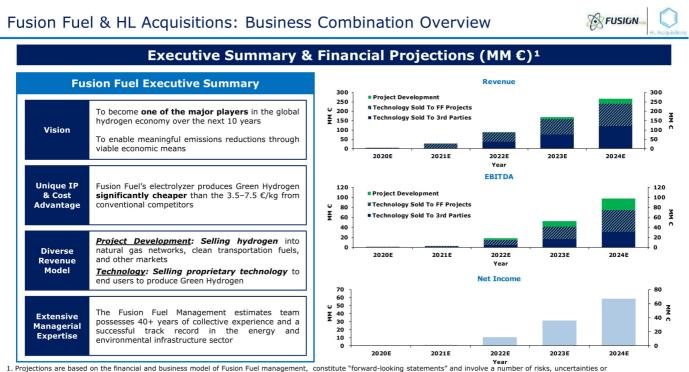


1. Assuming no redemptions from trust account. Based on primary shares outstanding; includes 11,012,000 outstanding warrants with a strike price of \$11.50 per share.

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Takeaways



 Projections are based on the financial and business model of Fusion Fuel management, constitute "forward-looking statements" and involve a number of risks, uncertainties or other assumptions that may cause actual results or performance to be materially different. See disclosures and disclaimers on slide 2 of this presentation.
 Source: Fusion Fuel Management estimates





HL Acquisitions Overview



# **HL Acquisitions Key Leadership Team**



### Jeffrey Schwarz – Chairman & CEO

Mr. Schwarz is the co-founder of Metropolitan Capital Advisors, Inc., a New York-based hedge fund founded in 1992. He served as Metropolitan's Chief Investment Officer from the firm's inception until his retirement in 2012. Since 2012, Mr. Schwarz has served as the Managing Member of Metropolitan Capital Partners V LLC, the investment vehicle of the Schwarz family office. He previously served as Chairman of the Board of Molopo Energy, Ltd., and Director of Cyberonics, Inc. Mr. Schwarz is a graduate of the University of Pennsylvania's Wharton School, summa cum laude, having received a BS in Economics and an MBA.



#### Rune Magnus Lundetrae – Independent Director

Mr. Lundetrae served as Deputy Chief Executive Officer and Chief Financial Officer of Borr Drilling Ltd. from its inception in December 2016 through December 2019. From August 2015 to December 2016, Mr. Lundetrae was a Managing Director and Head of Oil Services of DNB Markets, the investment banking subsidiary of DNB, Norway's largest financial services group. From 2012 to June 2015, he served as Chief Financial Officer of Seadrill Ltd, the world's largest offshore driller.



#### Ajay Khandelwal - Independent Director

Since December 2017, Mr. Khandelwal has served as the Chief Executive Officer of Chi Energie Private Limited, an LNG logistics and distribution business. From 2013 to September 2017, he served as President (Petroleum and Production) of Reliance Industries Limited. From 2010 to 2013, he served as CEO of Jubilant Energy, an E&P company based in India. From 2006 to 2009, he served as an investment advisor to the family office of John Fredriksen, one of the world's largest owners of shipping and oilfield services businesses. From 2010 to 2006, he served in several positions with Shell International, most recently as Lead Investment Finance Advisor, focusing on LNG business development and upstream M&A.



## **HL Acquisitions Leadership & Stakeholders**



### Jon Guss – Independent Director

Mr. Guss joined Bogen Communications International in November 1997 as Chief Executive Officer. From 1994 to 2005, he served on the Board of Directors of Alliant Techsystems, Inc., a Fortune 500 defense contractor. Between 1981 and 1990, he was a consultant with the Booz-Allen & Hamilton. He received an MBA with Distinction from the Harvard Graduate School of Business, and a Bachelor's Degree in Economics, Phi Beta Kappa, from Reed College.



#### Benjamin Schwarz - VP of Business Development

Mr. Schwarz has served as VP of Business Development at HL Acquisitions since its inception. Prior to that, he spent two years working an engagement manager with Stratalis Group, a boutique strategy and innovation consultancy. He started his career as a consultant with Deloitte's internal corporate strategy practice, where he worked from 2011 to 2018. He received a Bachelor's Degree in Science, Technology & Society, from the University of Pennsylvania.

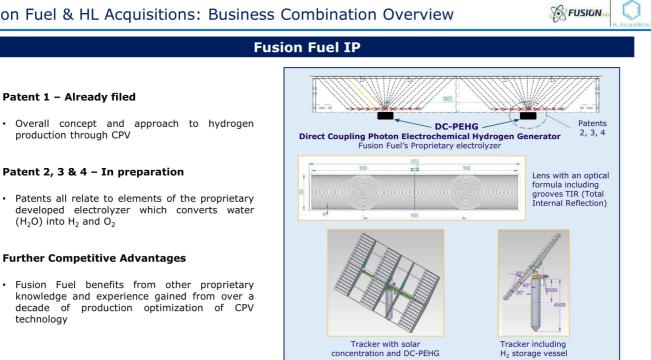
### **Primary Capital Providers**

- Schwarz Family
- Joel Greenblatt (Founder and Co-CIO of Gotham Capital)
- Karen Finerman (CEO & Co-Founder of Metropolitan Capital Advisors, Panelist on CNBC's Fast Money)



Appendix

# Fusion Fuel & HL Acquisitions: Business Combination Overview



Source: Fusion Fuel Management

technology



Electrolyser Efficiency Calculations		Fusion Fuel DC-PEHG	Centralized Electrolyser	Basis for Assumptions for centralized electrolyser	
Stack Electrical Usage					
Cell voltage	volts/cell	1.65	1.75	Based on literature and industry input (assuming 1.5A/cm <sup>2</sup> current	
Voltage Efficiency	% LHV	74.5%	70.3%	Equation: 1.23/cell voltage.	
Dryer Loss	% of gross H <sub>2</sub>	3%	3%	The 3% Dryer loss comes from industry input ("3-4%").	
Permeation Loss	% of gross H <sub>2</sub>	0.7%	0.7%	Based on industry input.	
Total Stack Energy Usage per mass H <sub>2NET</sub>	kWh <sub>elec</sub> /kg <sub>Net H2</sub>	46.42	49.23	Based on 33.33 kWh/kg H <sub>2</sub>	
BOP Loads					
Power Inverter Efficiency	%	NA	94%	Based on industry input.	
Inverter Electrical Load	kWh <sub>elec</sub> /kg <sub>Net H2</sub>	NA	2.95		
Dryer Thermal Load	kWh <sub>therm</sub> /kg <sub>Net H2</sub>	0.34	0.34	Based on Hysys Simulation.	
Dryer Efficiency	kWh <sub>elec</sub> /kWh <sub>therm</sub>	3.67	3.67	Based on industry input for the ratio of net electrical energy for the chiller	
Dryer Electrical Load	$kWh_{elec}/kg_{Net H2}$	1.25	1.25		
Misc Electrical Load	kWh <sub>elec</sub> /kg <sub>Net H2</sub>	NA	1.2	Based on industry input for current.	
Total BOP Electrical Load	kWh <sub>elec</sub> /kg <sub>Net H2</sub>	1.25	5.40		
Summary					
Stack Electrical Usage	kWh <sub>elec</sub> /kg <sub>H2</sub>	46.42	49.23		
BOP Electrical Usage	$kWh_{elec}/kg_{H2}$	1.25	5.40		
Total System Electral Usage per mass net H <sub>2</sub>	kWh <sub>elec</sub> /kg <sub>Net H2</sub>	47.7	54.6		

NA - Not Applicable

Source: NREL, Fusion Fuel Management



Electrolyser CAPEX (per KW)		Fusion Fuel DC-PEHG	Centralized Electrolyser		Basis for assumptions for centralized electrolyser
Stacks					
Stacks		116€	385€	41%	
BOP					
Hydrogen Gas Management System-Ca	NA	94€	10%		
Oxygen Gas Management System-Anode system side		NA	47€	5%	
Water Reacant Delivery Management	56€	56€	6%		
Thermal Management System		NA	47€	5%	
Power Electronics	NA	188€	20%		
Controls & Sensors	NA	28€	3%		
Mechanical Balance of Plant-ss plumbing/copper cabling/Dryer valves		NA	47€	5%	
Item Breakdown- Other	NA	9€	1%		
Item Breakdown-Assembly Labor	NA	38€	4%		
Total BOP	56€	555€	59%	Uninstalled cost on centralized electrolyser	
Summary					
Stack	€/kW	116€	385€	41%	
BOP	€/kW	56€	555€	59%	
Fotal CAPEX per kW	€/kW	173€	940€	100%	

NA - Not Applicable

Source: NREL, Fusion Fuel Management



- The production of 500 tons of green hydrogen per annum with the traditional solar PV + centralized electrolyzer model would require a **capex investment of €24.7m**
- Fusion Fuel's solution requires 66% less capex for the same output assuming only daytime production

Fusion Fuel System		Data	Assumptions	Sola
Solar Energy Power Required				Solar
Yearly Hydrogen Production	tons	500		Ye
Yearly Energy Required	kWh	23'834'728	Considering the energy efficiency of DC-PEHG	Ye
Capacity Factor	%	24.0%	Typical capacity factor of 2-axis tracker with direct solar radiation of 2'200 kWh/m <sup>2</sup> p.a.	Ca
Solar Concentrated Power	MW	11.3	Total power required on concentrated modules	Re
Hydrogen Generation Trackers				PV Ins
CAPEX per Tracker	€/trk	14'805€	Includes hydrogen solar concentration modules, trackers, control systems, and connections on the tracker	CA
Hourly production of a module	grams of H <sub>2</sub> /h	3.19	Hydrogen production of a module, under a DNI of 1'000W/m <sup>2</sup>	То
Number of trackers	Trackers	518	Number of trackers with 144 modules each	Centr
Total Hydrogen Trackers CAPEX	E	7'668'788€		Re
Installation and networks (BOP)				CA
Civil Construction	€	388'500€	Include foundations and concrete pedestals	In
Installation	€	181'300€	Include tracker assembling, modules and control systems	То
H <sub>2</sub> & Electrical Auxiliary Network	¢	404'040€	Electrical auxiliary network, communication network, $H_2$ network,	
Water Management System	€	320'066€	Water equipment, control and network	
Total BOP CAPEX	E	1'293'906€		
Total CAPEX	€	8'962'694€		Total

		Assumptions	
tons	500		
kWh	27'315'445	Considering the energy efficiency of centralized electrolyse	
%	20.0%	Typical capacity factor of 1-axis tracker with direct solar radiation of 2'200 kWh/m <sup>2</sup> p.a.	
MW	15.6	Total power required after DC/AC, inverter and transforme losses	
€/MW	570'000€	Industry value per installed MW, including solar modules, tracker, electrical networks, electrical boards, inverters, transformers and connection panels	
E	8'897'031€		
MW	15.6	Equivalent to the maximum solar power available	
€/MW	940'000€		
%	7.5%	Based on industry input	
€	15'772'719€		
	kWh % MW €/MW €/MW %	kWh         27315'445           %         20.0%           MW         15.6           € (/MW)         570'000 €           €         8'89''031 €           MW         15.6           € (/MW)         940'000 €           %         7.5%	

Source: NREL, Fusion Fuel Management