# - ENDLESS ENERGY. UNLIMITED FUTURE.

## Disclaimer

This presentation includes statements of future events, conditions, expectations, and projections of Fusion Fuel Green plc (the "Company"). Such statements are "forward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. The Company's actual results may differ from its expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "believe," "predict," "potential," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include, without limitation, estimates and projections of future performance, which are based on numerous assumptions about sales, margins, competitive factors, industry performance and other factors which cannot be predicted. Such assumptions involve a number of known and unknown risks, uncertainties, and other factors, many of which are outside of the Company's control, including, among other things: the failure to obtain required regulatory approvals; changes in Portuguese, Spanish, Moroccan, or European green energy plans; the ability to obtain additional capital; field conditions and the ability to increase production capacity; supply chain competition; changes adversely affecting the businesses in which the Company is engaged; management of growth; general economic conditions, including changes in the credit, debit, securities, financial or capital markets; and the impact of COVID-19 or other adverse public health developments on the Company's business and operations are likely to vary from the projections and the variations may be material and adverse.

The forward-looking statements and projections herein should not be regarded as a representation or prediction that the Company will achieve or is likely to achieve any particular results.

The Company cautions readers not to place undue reliance upon any forward-looking statements and projections, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based.

#### **Financial Statement Presentation**

The Company's consolidated financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the International Accounting Standards Board ("IFRS") and are denominated in Euros ("EUR" or "€").

#### Use of Social Media as a Source of Material News

The Company uses, and will continue to use, its LinkedIn profile, website, press releases, and various social media channels, as additional means of disclosing information to investors, the media, and others interested in the Company. It is possible that certain information that the Company posts on social media or its website, or disseminates in press releases, could be deemed to be material information, and the Company encourages investors, the media and others interested in the Company posts on its social media channels, website, and disseminates in press releases, as such information could be deemed to be material information.

## AGENDA

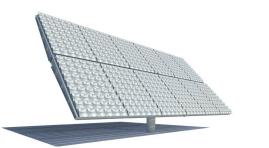
- Focus on Fusion
- Q2/2021 Highlights & Financial Review
- Business Update
- 2021 Milestones
- Q&A

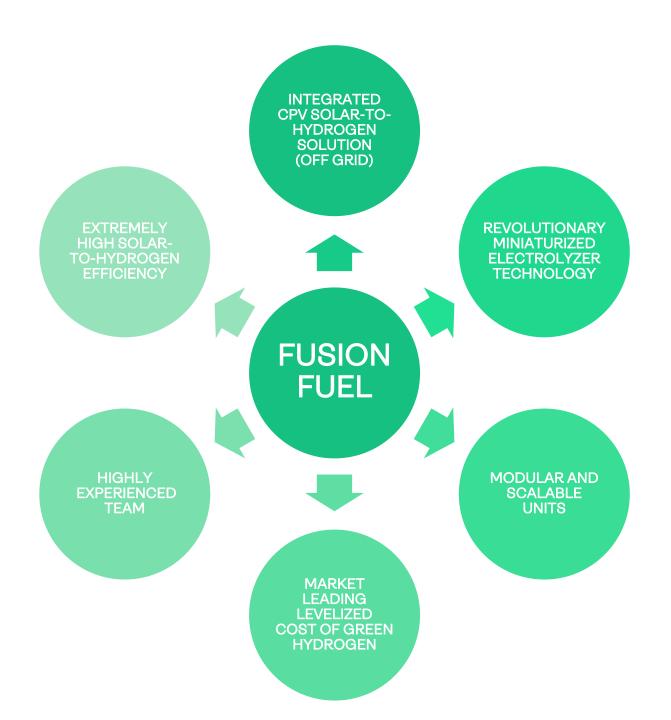
# 01 – FOCUS ON FUSION



## <mark>01</mark>— FOCUS ON FUSION

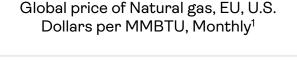


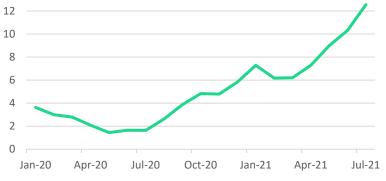




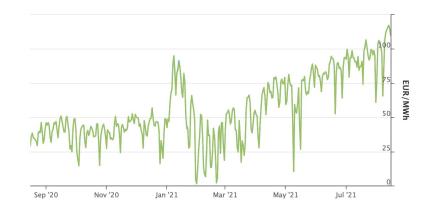
ALL RIGTHS BELONG TO FUSION-FUE







#### Iberian Electricity Prices, Daily<sup>2</sup>



## Cost gap between Grey & Green Hydrogen has shrunk considerably

- Natural Gas Price in the EU has increased 770% in the last year
- Natural gas prices are the major driver in the cost of Grey Hydrogen production
- Gap between Grey and Green Hydrogen has decreased substantially
- Grey Hydrogen is expected to see increasing costs from carbon charges in the coming years

## Integrated & off-grid Green Hydrogen solutions have cost and volatility advantage

- Iberian electricity prices have increased 350% in the last 12 months
- Renewable energy from the grid can be subject to significant volatility
- Energy costs are a major LCOH cost driver for standalone on-grid electrolyzer solutions
- Off-grid and fully integrated solutions, like the HEVO-SOLAR, can provide cost efficient production of Green Hydrogen with lower volatility

<sup>1</sup>Source: FRED Economic Data: Global price of Natural gas, USD per Million Metric British Thermal Unit Monthly, EU (PNGASEUUSDM)

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<sup>2</sup> Source: OMIE Iberian Daily Spot Prices 15 Aug 2020 to 15 Aug 2021 – These electricity prices do not include any grid charges that a consumer may incur

# 02 – Q2 HIGHLIGHTS & FINANCIAL REVIEW

02— Q2/2021 HIGHLIGHTS

- Entered into an agreement with Elecnor for the development of green hydrogen projects in Spain
- Entered into a partnership with CCC to develop green hydrogen pilot plants in the Middle East
- Entered into Heads of Agreement with Ampol to install demonstrator plant in Australia establishes framework for JV to pursue other green hydrogen projects in the region
- Installed first HEVO-SOLAR units at H2Évora plant
- Submitted three projects to Portugal's Operational Program for Sustainability and Efficient Use of Resources (POSEUR)
- Obtained confirmation of HEVO-SOLAR Sines as one of four projects submitted by Portugal to Important Projects of Common European Interest (IPCEI) program
- Purchased Benavente factory facility and commenced of renovation work

<mark>02</mark>— FINANCIAL REVIEW

KEY FINANCIALS & FIGURES (€000'S)	2Q 2021	1Q 2021
REVENUES <sup>1</sup>	30	464
COST OF SALES <sup>1</sup>	(30)	(464)
TOTAL OPERATING EXPENSES <sup>2</sup>	(6,377)	(5,306)
o/w share-based payment (non-cash) expenses <sup>3</sup>	(4,896)	(4,896)
o/w operating cash-based expenses <sup>4</sup>	(1,481)	(410)
OPERATING (LOSS)	(6,377)	(5,306)
PRE-TAX INCOME (LOSS)	(6,791)	9,591
o/w fair value movement – warrants <sup>5</sup>	(414)	14,897
CASH & CASH EQUIVALENTS	50,201	61,796

<sup>1</sup>Revenues are related with the supply of custom-made components and raw materials to our production partner MagP, S.A. for further processing and production of the HEVO-SOLAR units. This supply is valued at cost of acquisition.

<sup>2</sup> Certain prior quarter amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of the operations and were all related to foreign exchange gains/losses that, as per the methodology used in our last 20-F, sits above the operating income (loss) line going forward.

<sup>3</sup> As part of the merger in December 2020, the Company agreed to a potential additional equity payment to certain former shareholders of Fusion Fuel who became employees of and service providers to the Company. As these awards are dependent on future service being provided to the Company, the Company considers them to be service awards under IFRS 2 and classifies both the expected share and warrant awards in equity with a corresponding compensation expense in the income statement. The shares and warrants expected to be awarded are estimated and measured at grant-date fair value and attributed to the income statement on a straight-line basis from the period from grant to expiration on June 30, 2022. This is a non-cash expense.

<sup>4</sup> These expenses are related with the operational activity by the Group and exclude any expenses that are not directly related with the operating of the business or related to the business combination transaction.

<sup>5</sup> Derivatives are initially recognized at their fair value on the date the derivative contract and transaction costs are expensed to profit or loss. Warrants are subsequently re-measured at fair value at each reporting date with changes in fair value recognized in profit or loss. The fair value of the tradeable warrants is determined with reference to the prevailing market price for warrants that are trading on the NASDAQ under the ticker HTOOW. The fair value of non-tradeable warrants is determined warrants, adjusted for an illiquidity discount of 5%.

## 02— FINANCIAL REVIEW

June 30, 2021	March 31, 2021
10,998,722	10,993,722
2,125,000	2,125,000
13,123,722	13,118,722
8,869,633	8,869,633
	2021  10,998,722 2,125,000 13,123,722

## 03 – BUSINESS UPDATE



## 03— BUSINESS UPDATE

## 03— BUSINESS UPDATE

### Our three key milestones for 2021:

### \_\_\_\_\_

**EVORA PLANT GO-LIVE** 

#### **MOUs & HPAs SIGNED**

The go-live of our first hydrogen plant is critical to prove the **industrial scale effectiveness** of our HEVO SOLAR system and to **establish a track record for technology bankability**  Hydrogen plants take time to obtain licenses, permits and to develop. Therefore, **multi-year commitments with credible counterparts** to purchase hydrogen are important to deliver on revenue targets



#### **PRODUCTION FACILITY**

The buildout of our new production facility during the second half of 2021 and delivery of the first units from that facility by year-end are important to avoid delays to growth plan



Fusion Fuel's utility scale demonstrator facility in Evora will deploy 55 HEVO-SOLAR units and will produce around 60 tons of green hydrogen per year.

The Evora green hydrogen project is being developed in two phases:



**15 HEVO-SOLAR units** to demonstrate the production of green hydrogen from solar radiation and pilot hydrogen for grid storage

STATUS



40 HEVO-SOLAR units

Green hydrogen to inject into the natural gas network and sell in cylinders to industrial users







- The first HEVO-SOLAR units were installed in Q2 and HEVOs are being rolled out to remaining units currently. Other plants systems now in place in addition
- Grupo ISQ, a Portuguese energy engineering and consulting firm, recently conducted a performance test on our HEVO-SOLAR technology at Évora
- The test measured the production of hydrogen given the amount of solar radiation
- The test successfully validated the operation of the HEVO-SOLAR system and showed >10% improvement in performance compared to the previous generation (which was the basis for our 2021 business plan)





## 03— PRODUCTION UPDATE





**Benavente Factory** 

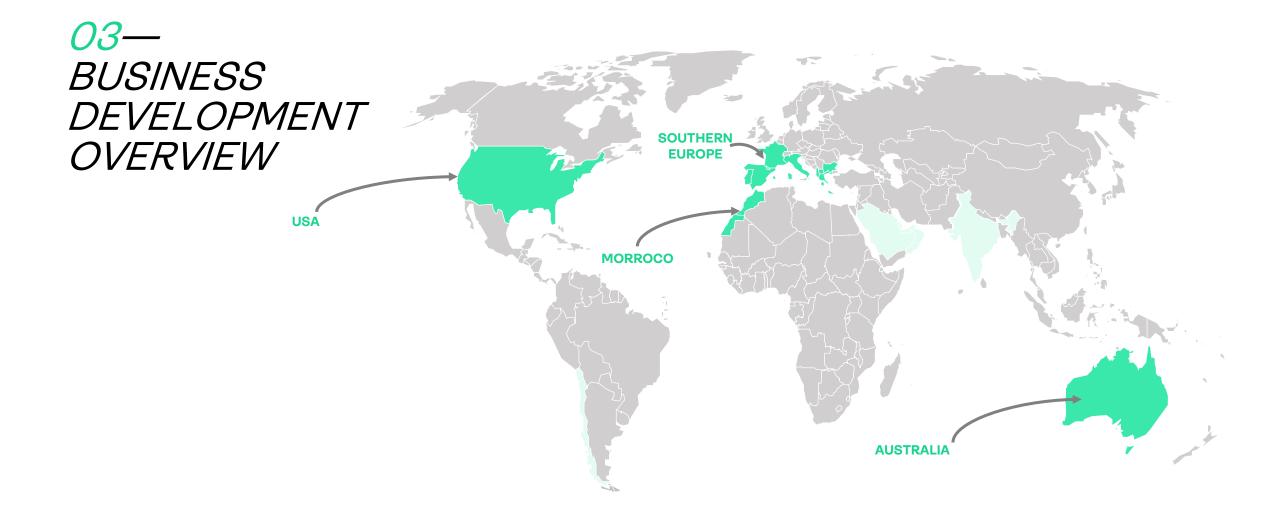
- Purchase of 14,000m<sup>3</sup> facility
- Renovation underway and to be completed end of September
- Installation of first production lines to begin in September / October
- Due to supply chain pressures and longer than expected lead times from suppliers of robotics equipment, expected go-live pushed to 3Q 2022

Supply Chain

- Raw materials costs have increased ~25% YoY, and have coincided with extended lead times, short-term procurement contracts and limited volumes
- Focus has been on broadening our list of suppliers and securing deliveries and prices to mitigate risk of further supply chain disruption

#### **Production Guidance**

- Due to the supply chain delays and the Benavente delay we are revising the 2021 and 2022 production guidance
- 2021 production target of 150 200 HEVO-SOLARs (from 600)
- 2022 production target of 2,000 2,500 HEVO-SOLARs (from 4,700)



## 03— PORTUGAL



### **POSEUR Projects:**

Green Hydrogen Projects submitted to the POSEUR (Portugal's Operational Program for Sustainability and Efficient Use of Resources):

- Approved HEVO-SUL 178 HEVO-SOLAR, € 8m investment Green Hydrogen for Green Ammonia, mixing into natural gas grid and bottling
- ApprovalPRIO ENERGY 62 HEVO-SOLAR, € 2.4m investment GreenPendingHydrogen for Hydrogen Refueling Stations
- Approval•KEME ENERGY 62 HEVO-SOLAR, € 2.5m investment GreenPendingHydrogen for industrial uses

### **HEVO-SINES Project:**

Installation of ~25,000 HEVO-SOLAR Units (~600 MW) from 2023 to 2026, to produce Green Hydrogen to be blended in the Natural Gas Network and to be used in the production of Green Ammonia

- HEVO-SINES is part of the first 4 projects in the running for the IPCEI recognition in Portugal from an initial 74 applicant projects
- Currently, around 800 hectares have been selected for the project

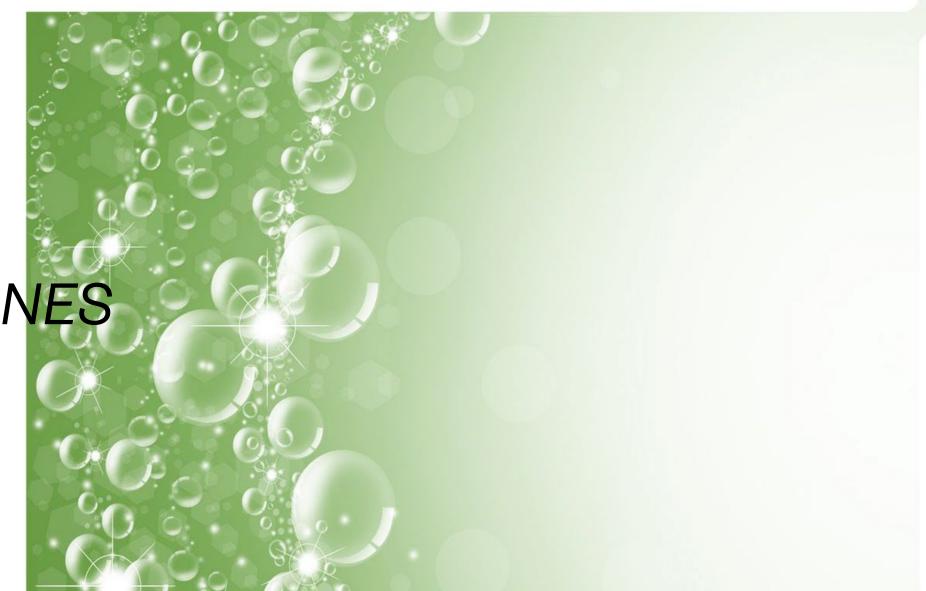
## 03— MOROCCO



- Hevo Ammonia Morocco project, with an estimated total investment of value of more than 850m USD
- Targeted to produce ~31,000 tons of Green Hydrogen to be used in the production of ~180,000 tons of Green Ammonia and abate 280,000 tons of CO<sub>2</sub> annually
- The project would be jointly developed by Fusion Fuel and Consolidated Contractors Company, a global construction company that offers a full suite of services across the entire EPC value chain and Vitol, one of the world's leading energy and commodities companies, would manage the offtake of the Green Ammonia and the certificates of origin



## 04 – 2021 MILESTONES



## 04— 2021 MILESTONES

### The three key milestones are well underway:

1 — J EVORA PLANT GO-LIVE

Phase I: 15 solar trackers installed and HEVOs being rolled out.  $H_2$  storage and fuel cell system in place Phase II: licenses approved and construction underway 2-

MOUs & HPAs SIGNED

Several HPAs in advanced stages of discussion; key partnerships established for mid- to long-term strategic agenda **3**— PRODUCTION FACILITY

Real estate secured and renovations underway, expected to be completed in September. Installation of initial production lines during Q3 2021

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